Whiteford Agricultural Schools

2022-2023 Updates and Looking Ahead to 23/24





Revenue: Participation

Whiteford's Historic Participation



NORMAL PD, REDUCED & FREE STATUS 44 breakfasts per day; 274 lunches per day **COVID FEEDING - ALL FREE** 123 breakfasts per day; 358 lunches per day

COVID Shut Downs March 2020

21/22

19/20 Pre-Covid

20/21

100% VIRTUAL

COVID FEEDING – ALL FREE 125 breakfasts per day; 476 lunches per day







Revenue: Participation

Whiteford's Current Participation



22/23 Budget Breakfast: 60 Lunch: 275

A la Carte: \$185

22/23 Actual Breakfast: 54 Lunch: 258 A la Carte: \$221

23/24 Budget Considerations Budget

Breakfast: 75

Lunch: 253

A la Carte: \$220







23/24 Budget: Revenue

Consideration Recap



\$256,616

- Paid & Reduced Meal Sales
- Ala Carte Sales
- Adult Sales
- Special Function/Catering Sales







23/24 Budget: Reimbursements

Consideration Recap



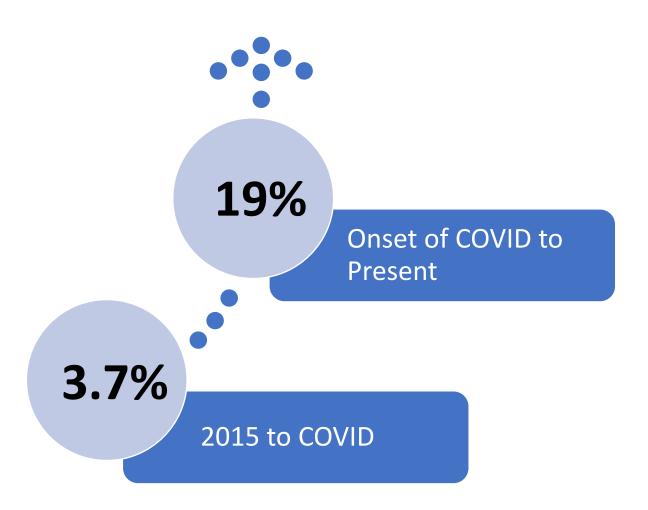
- Federal
- State
- Keep Kids Fed Act
 - An extra .15 for every breakfast and and extra .40 for every lunch would give us an additional \$19,735





Expenses: Food Cost Trends





Since June 2022 Food Cost has Risen 7%



Expenses: Food Cost Trends



Cinnamon Toast Crunch

2018: 0.17 per serving

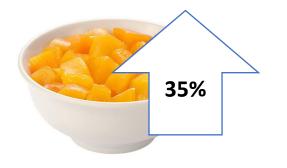
2022: 0.24 per serving



Diced Peaches

2018: 0.20 per serving

2022: 0.27 per serving



Chicken Nuggets

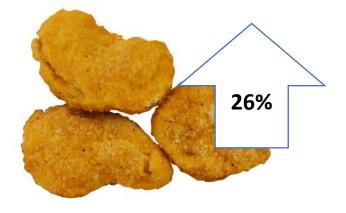
2018: 0.35 per serving

2022: 0.43 per serving

Frozen Broccoli

2018: 0.26 per serving

2022: 0.34 per serving











23/24 Budget: Expenses

Consideration Recap



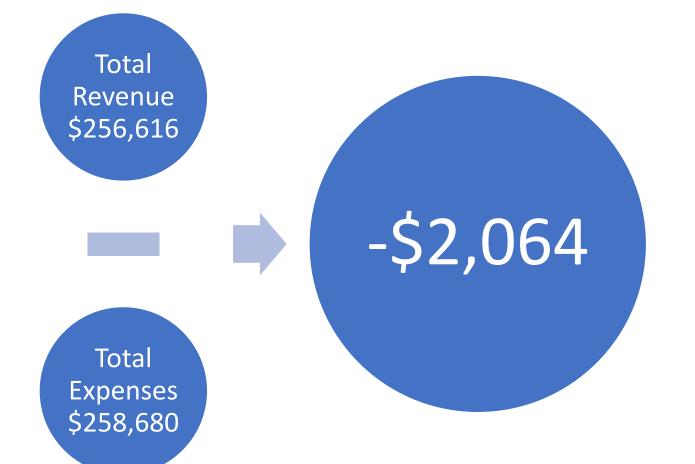


- Food cost increase of 10%
- Paper and cleaning increase of 8%
- Labor increase of 4%



23/24 Budget

Consideration Recap





- Increased participation and additional reimbursements in which the state has approved to budget for has put us at a -\$2,064 loss for the 23/24 school year.
- With leftover Supply Chain Assistance funds rolled over to use next school year, this should put us at at least a break-even.







Fulfilling Our Core Values



Functioning in a fiscally responsible manner for our customers and our organization Looking ahead at the 2023-2024 School Year

- A Grab & Go Breakfast at the MSHS will increase breakfast participation
 while also fueling students with the energy they need to start their day on
 the right foot.
- After a potential addition of a dish machine at the MSHS, we plan to make the switch from disposable paper and plastic products to reusable plates and silverware to decrease our paper and cleaning costs.







Caring
People Serving

Food.

Your Food Service Team:

Peter Hannigan

Director of Food & Nutrition 419.377.8140 phannigan@thenutritiongroup.biz

Jamie Bertschinger

Regional Manager 248.943.2198

jbertschinger@thenutritiongroup.biz

