### Welcome Back

## for the 2023-2024 School Year!







Fuffilling our promises to our clients in all areas including:

Cost Controls
Increasing Participation
Promotion of the Program
Nutrition Education
Events

Caring
People Serving

Great Food.



#### TRAINING



#### This year's theme was

Positivity

We continue our focus on training of our management team and keeping a positive, happy and optimistic attitude in our units.



#### **TRAINING**

### Professional Development Day

USDA required trainings for our hourly employees.



## Focusing on Positivity

This year's sessions inclued:
Civil Rights Training
Offer vs Serve
HACCP
Cost Control
Safety
Chef's Corner
Allergy Management

#### Michigan School Meals Program



### FREE BREAKFAST & LUNCH

23/24 School Year

For all Pre K-12 Students



#### 22/23 Year in Review

#### **BUDGET/DAY ACTUAL** Breakfast 60 48 Lunch 275 250 Ala Carte \$185 \$225

#### 23/24 Budget vs. Actual

	BUDGET/DAY	SEPTEMBER ACTUAL
Breakfast	50	123
Lunch	248	446
Ala Carte	\$231	\$191

Although breakfast and lunch participation is over budget, currently only 15% of the student population is eating school breakfast and 54% is eating school lunch. We hope to work with both building administration to come up with ways we can feed more students at breakfast. Examples include breakfast in the classroom at the Elementary and at the MSHS a breakfast cart positioned near bus drop-off doors and/or a second chance breakfast offered later in the morning.

Ala carte sales will increase in the month of October due to more counter space to hold freshly prepared options like iced donuts with sprinkles, soft pretzels with cheese sauce, freshly baked cookies, pudding parfaits, and more!

#### TRENDY NEW PRODUCTS



We continue to bring in tasty and fun new items for breakfast, lunch and ala carte that students will love!



**Reduced Sodium** 



Whole Grain



Smart Snack Standards

All of our new items have been student tested and selected!



All of the new items we are introducing in 2023 meet the new nutritional standards, without sacrificing flavor and taste!



#### NEW AND REFINED PROGRAMS



#### FEATURED FAVE



Limited Time Offer



Coffee and Beverage Stations



Take Nutrition Global



#### **SPECIALISTS**



**Food Cost** 

**Administrative Reviews** 

Primero Edge

Culinary









#### PROMOTION OF THE PROGRAM













#### **MARK YOUR CALENDARS** TO JOIN US IN YOUR CAFETERIA **FOR OUR SPECIAL EVENTS!!!**

On October 18th, Wellness Wednesday will be featured at the Elementary. Students will be encouraged to try a sample of Chickpea & Tomato Salad. If they try it they will be rewarded with a "I Tried Something New Today!" sticker.









Mark your calendars and visit your cafeteria!

## Celebrate National School LUNCH WEEK

October 9-13, 2023

#NSLW23 | #Levelup23





#### NUTRITION EDUCATION





















#### Refined Programs

for our employees



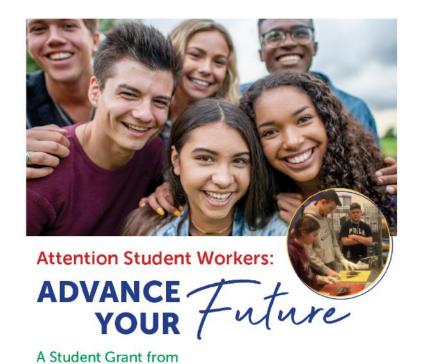






#### Strengthening TNG Charities

Focused on Student Grants and Employee Emergencies



\$1,000 up to \$5,000

is available for TNG's student workers.





# We look forward to an amazing year together!

Kadie Lindsey

Sr. Director of Food and Nutrition

klindsey@thenutritiongroup.biz

Jamie Bertschinger

Regional Manager

jbertschinger@thenutritiongroup.biz

